

For Immediate Release

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McWilliams|Ballard Sells and Settles another Condo Project in DC

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McWilliams|Ballard announced today that the firm has sold out and settled another project in Washington, DC.

The Artisan is a 160 unit condominium community located across from the FBI building at 915 E Street in Northwest, Washington DC.

Developed by JBG/E Street Residential, L.L.C., a member of the JBG family of companies, The Artisan features a home type for everyone – studios, 1 bedroom, 2 bedroom and 3 bedroom residences. Building amenities include garage parking, fitness center, resident e-lounge, an expansive rooftop terrace and walking distance to four Metro stations.

“The Artisan’s unsurpassed location, array of home choices and building amenity package made this community the natural choice for all who purchased there”, says Niki Piersall, Vice President at McWilliams|Ballard whose firm handled the sales for the building. “We have worked with the The JBG Companies on numerous communities in the Washington DC Metro area and their commitment to creating a sense of place for residents is unmatched.”

About McWilliams|Ballard

McWilliams|Ballard, headquartered in Alexandria, VA, is a progressive sales and marketing firm specializing in multi family housing. The firm creates partnerships with developers and builders to provide start to finish sales and marketing solutions as well as effective consulting and market research. While based in the DC Washington metropolitan area, the firm’s experience is wide ranging with successful work in ten states nationwide. Founded in 1996, McWilliams|Ballard has quickly become one of the most successful real estate and marketing firms on the East Coast.

Real Trends 500 – the annual research report which names the country’s largest and most successful residential real estate firms, published their 2007 list; identifying McWilliams|Ballard as the largest sales firm whose sole focus is new homes. The Washington Business Journal has ranked McWilliams|Ballard the 8th largest Residential Real Estate Company in the Washington Metropolitan Area.

About The JBG Companies

Headquartered in Chevy Chase, Maryland, The JBG Companies is an active developer, owner and operator of office, residential, hotel and retail properties with more than \$10 billion in assets under management and development. Founded in 1960, JBG has established a reputation as one of the leading real estate companies in the Washington metropolitan area. More information can be found by visiting the company’s Web site: www.JBG.com.